

Creating Industry Lists for Your Job Search

Brought to you by the GBC

1. Research SIC (Standard Industry Code) at DOL website to reduce search time: www.dol.gov/
Exact page is www.osha.gov/pls/imis/sicsearch.html.

2. Go to Business Reference Library Website at busref.lib.umn.edu/
Bookmark the page; you'll use it often!
3. Open the "Million Dollar Directory".

Record the SIC codes of the industries that interest you. Keep these!



U.S. Department of Labor
Occupational Safety & Health Administration
www.osha.gov

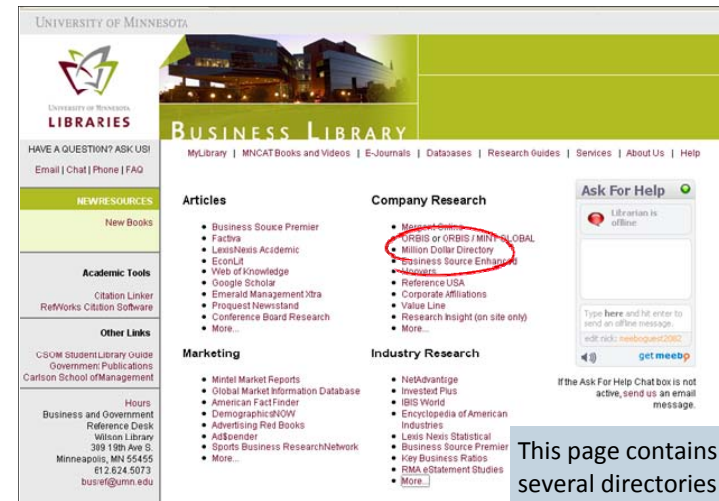
Standard Industrial Classification (SIC) System Search

Enter a SIC CODE:
Enter the search keyword(s):

Search Help and Examples

- 2306 Men's and Boys' Work Clothing
- 2339 Women's, Misses', and Juniors' Outerwear, Not Elsewhere Classified
- 2834 Pharmaceutical Preparations
- 3031 Molded, Extruded, and Lathe-Cut Mechanical Rubber Goods
- 3099 Fabric and Rubber Products, Not Elsewhere Classified
- 3229 Pressed and Blown Glass and Glassware, Not Elsewhere Classified
- 3699 Electrical Machinery, Equipment, and Supplies, Not Elsewhere Classified
- 3825 Instruments for Measuring and Testing of Electricity and Electrical Signals
- 3836 Laboratory Analytical Instruments
- 3841 Surgical and Medical Instruments and Apparatus
- 3842 Orthopedic, Prosthetic, and Surgical Appliances and Supplies
- 3844 X-Ray Apparatus and Tubes and Related Irradiation Apparatus
- 3845 Electromedical and Electrotherapeutic Apparatus
- 3929 Manufacturing Industries, Not Elsewhere Classified
- 8047 Medical, Dental, and Hospital Equipment and Supplies

Our search example is for medical device companies in Minnesota



UNIVERSITY OF MINNESOTA
LIBRARIES
BUSINESS LIBRARY

Articles

- Business Source Premier
- Factva
- LessNews Academic
- EconLit
- Web of Knowledge
- Google Scholar
- Emerald Management Xtra
- Proquest Newsstand
- Conference Board Research
- More...

Company Research

- Business Source Premier
- Factva
- LessNews Academic
- EconLit
- Web of Knowledge
- Google Scholar
- Emerald Management Xtra
- Proquest Newsstand
- Conference Board Research
- More...

Marketing

- Mintel Market Reports
- Global Market Information Database
- American Factfinder
- DemographicNOW
- Advertising Real Books
- AdSpender
- Sports Business ResearchNetwork
- More...

Industry Research

- NetAdvantage
- Invested Plus
- IBIS World
- Encyclopedia of American Industries
- Lexis Nexis Statistical
- Business Source Premier
- Key Business Ratios
- RMA eStatement Studies
- More...

Ask For Help

Librarian is offline

Type here and hit enter to send an offline message.
edit risk: neebquest2000
get meebop

If the Ask For Help Chat box is not active, send us an email message.

This page contains several directories and databases that can help with company & industry research.

4. Search for your industry using SIC code.
You can also use the Advanced Search function to narrow your search or search without a SIC code.



Corporate Family Tree details
International 100+ details
U.S. Premier details

The Million Dollar Database

Company Name Phone Number SIC Code
3841

City State (US/Canada) Minnesota

Run Search Advanced Search >>

This online database is licensed from Dun & Bradstreet, Inc. ("D&B") to public and academic libraries for use by their patrons. The database contains business information on companies (the "Information"). For additional information about D&B business solutions, please contact us at 1-800-526-0801. For help using this application, please refer to the online help or call technical support at 1-800-526-0801 ext. 7000.

Turn Over

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5. Download your list to Excel

Just click on "build files" and follow the steps.

The Million Dollar Database

About | Contact | Help | Log Off

This subscription includes:

- Corporate FamilyTree details
- International 100+ details
- U.S. Premier details

Company Name: 38410000-38419999 Phone: SIC: City: State: Minnesota Search

Records Found 94 Back to Search | Print | Change View Download Records

Sort: Company Select Column: Sort: Range (up to 500) Checked Records (0)

Build Files

Company Name	SIC	City	State	Country	Location	Sales	Emp.
1: 3M Co	3841	Saint Paul	MN	USA	Headquarters	\$24,462,000,000	20,000
2: 3M Co	3841	Saint Paul	MN	USA	Branch	\$140,103,936	816
3: 3M Co	3841	Saint Paul	MN	USA	Branch	\$68,678,400	400
4: AbbVie Medical Inc	3841	Parkville	MN	USA	Single Location	\$100,000	21
5: Access Point Technologies LLC	3841	Rogers	MN	USA	Single Location	\$1,000,000	9
6: Acist Medical Systems Inc	3841	Eden Prairie	MN	USA	Single Location	\$9,100,000	70
7: American Medical Systems Inc	3842	Hopkins	MN	USA	Headquarters	\$41,900,000	300
8: Anelion Corp	3841	Saint Paul	MN	USA	Headquarters	\$38,580,000	121
9: Anulex Technologies Inc	3841	Minnetonka	MN	USA	Single Location	\$2,100,000	27
10: Arkray Factory USA Inc	3841	Minneapolis	MN	USA	Single Location	\$4,300,000	54

Click on the company name to access additional information.

- Additional SIC/NAICS numbers to search for similar companies that may not have shown up in your original search

You now have an industry list that you can easily manipulate. Follow these steps for any other industries that interest you.

Downloaded spreadsheet will include:

- Phone numbers
- Address
- Executive names



Other resources for developing company/industry lists:

- Book of Lists (GBCC)
- Plunkett's Companion to The Almanac of American Employers (GBCC)
- The Directory of Business Information Resources (GBCC)
- MN Fact Book (GBCC)
- Professional Associations
- Search The Edge
- Portfolio binders (GBCC)
- Corporate Finance Sourcebook

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